**Abstract**

**MODELS OF COOPERATION BETWEEN INTERNATIONAL IT CORPORATION AND STAFFING AGENCIES IN POLAND**

Temporary work and staffing agencies market grow over the time. Wider usage of this atypical work arrangement in corporations and greater collaboration with staffing agencies surfaced the need for more organized and streamlined business relationships between all parties engaged. The rapid growth and demand for new solutions that would fit corporations’ needs is visible especially in the newly developed countries such as Poland.

The two main aims of this dissertation were to analyse the staffing agencies market across the United States and European Union with a separate focus on Poland and to present the existing models of cooperation between corporations and staffing agencies. The latter is a relatively new subject that has not been systemized through the white papers yet. The author conducted the research across international IT corporations with subsidiaries based in Poland as they are known for their innovative approach and solutions that help them focus on core activities and generate more revenue. The data has been collected through the interviews and presented in four case studies used for fulfilling the objectives and verifying earlier stated hypothesis.

**Key words:** atypical work arrangement, temporary work, staff leasing, staffing agencies, staffing industry, Polish staffing market, models of cooperation, *Managed Service Provider*, *Total Talent Management*.